



Employment Training Panel

Arnold Schwarzenegger, Governor

June 1, 2009

Sharon Miller, CEO Renaissance Entrepreneurship Center 275 Fifth Street San Francisco, CA 94103 Transmitted via email.

Dear Ms. Miller:

RE: FINAL REPORT for Renaissance Entrepreneurship Center (SET) Fast Track- ET08-0155

Action Required: NO

CONTRACT INFORMATION:

Term of Agreement:	8/7/07 - 8/6/09	Agreement Amount:	\$49,400
Fixed-Fee Reimbursement Rate:	Class/lab per hour per trainee: \$23.52 (\$22 + 8%);	Average No. of Trainees to Retain:	50
Date Training must be Completed:	5/6/09	Range of Hours Per Trainee:	8-80
Type of Trainee:	SET Entrepreneur/Small Business Owner	Weighted Ave. Hours Per Trainee:	42

Background:

Renaissance Entrepreneurship Center, a 501(c)(3) nonprofit micro-enterprise development organization located in San Francisco, had a fast-track proposal approved by the Panel at its July 2007 meeting. The Center provides small business training classes, support services, and access to networks and resources which have fostered the creation of sustainable new businesses and new jobs. The entrepreneurial training in various Business Skills outlined in its training plan was to serve 50 small business owners across industry sectors, employing at least one and no more than nine full-time employees.

FINAL REPORT SUMMARY:

HISTORY OF AGREEMENT CHANGES

The Agreement was executed on 7/16/07 and one trainee, who was eventually enrolled in training, began on 7/16/08 and ended training on 7/23/08. There was one modification to this agreement to extend the Agreement term date to the full two-year period to give the Contractor additional time to recruit, enroll, and provide training to ETP-eligible trainees.

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PROJECT OUTCOME

Renaissance recruited two eligible entrepreneurs who met ETP requirements and completed the online employer certification process. Only one of the business owners was enrolled into ETP and six hours of training was tracked into ETP's online tracking system. Because the trainee did not complete the minimum requirement of eight class/lab hours, the training could not be funded by ETP. Thus, there were no earnings under this Agreement. There was no overpayment since Renaissance did not invoice at anytime. This project is now closed and the one trainee will be dropped by ETP.

Your ETP analyst requested that the contract representative respond to the final visit questions via email and the responses are bolded as follows:

FINAL VISIT QUESTIONS

What barriers, if any, did your company experience in implementing your ETP project?

The clients with employees do not come back to Renaissance for enough advanced training to qualify for the program. They tend to utilize one-on-one consulting, which is not counted under this program.

• What problems, if any, did your company experience with ETP record keeping?

NA

 What assistance could ETP have provided that would improve the process for future Contractors?

NA

How did your company benefit from the ETP training?

NA. The program in its current format is not a fit for our clientele.

Conclusion

It appears from discussions between your staff and your ETP analyst that most of your clients are in the start-up phase of a new business and rarely have full-time employees; thus, the persons you work with are not a fit for the SET Entrepreneurship program. We appreciate your efforts to work with the Panel and wish your program continued success.

Please contact Diane Woodside at (650) 655-6935 or via email at: dwoodside@etp.ca.gov with any questions or comments regarding your ETP Agreement or the information contained in this report.

Sincerely,

Creighton Chan, Manager

San Francisco Bay Area Regional Office

Diane Woodside, Analyst

San Francisco Bay Area Regional Office

cc: Janet Lees, Program Director, Renaissance

Jasmine Worrell, Staff, Renaissance Brian McMahon, Executive Director David Guzman, Operations Chief Kulbir Mayall, ETP Fiscal Manager Steve Runkle, ETP Audit Manager

Master File Project File

Date report mailed to Contractor <u>7/16/09</u>